



MCG logistics

Customer References

To Our Prospective Clients:

Over time, several of our satisfied customers have provided us with reference letters so we could share their MCG experiences with you. At your leisure, please take a few moments to peruse through the attached letters of recommendation.

At MCG Logistics, we take great pride in our work and value each and every one of our clients. Your company is unique. Your products and services are unique. Why not utilize MCG's unique logistics expertise to your full advantage?

Your partnership with MCG is waiting. See what others have to say...

The MCG Logistics Team

MCG LOGISTICS

Corporate Headquarters:

25950 Acero, Suite 350, Mission Viejo, CA 92691

Phone: (949) 699-0690 | mcglogistics.com



YAMAHA CORPORATION OF AMERICA

6600 Orangethorpe Avenue, P.O. Box 6600, Buena Park, CA 90622-6600 (714) 522-9011

January 12, 2013

To Whom It May Concern,

MCG Logistics was contracted by Yamaha Corporation of America (YCA) to perform shipping / transportation cost analysis reviews. MCG worked very closely with our key transportation management team to review current supply chain / transportation programs. MCG's teams are very professional and efficient with their support of reviewing and preparing recommendations for YCA's unique shipping patterns and service requirement profiles.

The MCG heavyweight teams performed standard program reviews of Yamaha's Small Parcel, FTL – Full Truckload & LTL – Less Than Truckload shipment profiles. The MCG teams were very flexible in their timing and approach to reviewing the YCA small parcel and heavyweight shipping mode details. MCG worked with YCA to perform open market RFP's for Yamaha's FTL & LTL business opportunities.

The MCG process was simple, efficient and effective at quickly establishing current market pricing comparisons against Yamaha's current business volumes. The MCG program reviews, recommendations and cost comparisons went as well as anticipated. MCG was able to quickly validate that many areas of Yamaha's current shipping contracts had fair and adequate pricing / service agreement details that were procured and managed internally by Yamaha's transportation team.

The MCG analysis and market review process did provide Yamaha with some additional cost / service improvement opportunities. MCG was able to implement the additional cost / service improvements with Yamaha's existing transportation suppliers. MCG also introduced a few new service providers to Yamaha that have been able to meet our unique service operating requirements. The additional service providers are helpful to ensure that YCA has adequate load capacity during high volume shipping seasons.

Sincerely,

Tom Sumner
Senior Vice President
Yamaha Corporation of America



Dear Sir/Madam:

The MCG/Hansen's cost containment program has reduced Hansen's transportation spend and improved our profits by just over \$1M. Currently, MCG has just implemented their second heavyweight project for Hansen's, which is projected to save us up to an additional 17% annually.

Upon engaging with MCG, their executive and management team immediately focused on the Hansen's business opportunity, our unique supply chain, and exploring the potential to partner together in order to drive down cost and improve service efficiencies with our core transportation providers.

The MCG team leads continue to work directly with Hansen's key operational staff in order to ensure that all relevant business requirements are addressed and all of our facilities' unique distribution requirements were adhered to (e.g., products requiring temperature-controlled, protect-from-freeze trailers in the winter months).

MCG worked with Hansen's incumbent carriers to procure the information required for a market rate analysis and service performance evaluations of existing business. MCG reviewed their analysis with Hansen's operations teams and prepared the materials for the bid. Upon final approval from Hansen's, MCG began their negotiation process – all the while providing continual updates to Hansen's operations team. MCG presented an unbiased side-by-side price comparison of all carriers in order for Hansen's to make informed business decisions.

Once Hansen's made final routing decisions, MCG finalized the selected partners' service/pricing agreements. MCG's teams worked with each of Hansen's selected service partners to ensure that all program and pricing details were in order per the commitments from the market review criteria.

Hansen's partnered with MCG Logistics for contract negotiation of our incumbent Parcel carrier as well. For this project, MCG was able to secure an additional 22% of savings for Hansen's. MCG assisted with the implementation of the Parcel carrier's software systems, which enhanced our shipping efficiencies. On a monthly basis, MCG monitors our carrier billing data to verify savings levels. MCG remains involved in our carrier business review meetings to ensure continual satisfaction of carrier performance.

Our experience with MCG has been and continues to be beyond our expectations. I highly recommend MCG Logistics and their extremely knowledgeable and professional team. They continue to meet our performance expectations as our business partnership continues to grow.

Respectfully,

A handwritten signature in blue ink, appearing to read "Gareth Bowen", is positioned below the "Respectfully," text.

Gareth Bowen
Senior Vice President - Operations



July 10, 2007

To Whom It May Concern:

■ Monster Cable Products, Inc.
455 Valley Drive
Brisbane
California 94005 USA
Tel: 415.840.2000
Fax: 415.468.0311

Two years ago, Monster Cable contracted with MCG Logistics to assist us in renegotiating our parcel freight contracts. At the time, Monster was splitting the business between the two major domestic carriers with in an unsophisticated manner. Monster management believed that we had previously negotiated the best possible rates, given the size and scope of our business, so when MCG offered to assist on a no cost contingency basis, we felt we had nothing to lose, although we were skeptical about how much we had to gain. That skepticism quickly disappeared, as MCG was able to utilize their superior knowledge of the marketplace and their exceptional negotiating skills to dramatically increase the discounts available to Monster Cable. Under their guidance, we completely revamped our parcel shipping arrangements, yielding seven figure savings for our company in the first year.

On the strength of their performance in the parcel area, last year we expanded their role to include heavy weight freight and air freight, both inbound (air and sea) and outbound (domestic FTL, LTL, and air). They assisted us in generating a series of RFQ's for these various services, selecting the competing carriers, and managing the overall process. Again, our confidence in MCG was rewarded with even greater additional savings.

In addition to helping us select carriers and negotiate rates, MCG has assisted by developing routing guides to insure that our internal traffic management personnel are optimizing the service and maximizing the savings. They also monitor our billings and help identify any discrepancies, including billing errors, incorrect application of tariffs, and even gray areas involving questionable judgments applied to invoices. They quickly and effectively recover any over charges for us. We have even used them to help us modify the invoicing from our carriers to simplify the effort for our A/P staff.

MCG Logistics has gone beyond the consulting function and has taken on the role of our internal logistics staff, working closely with our traffic department, Distribution Management, and Supply Chain personnel.

I highly encourage any company which spends any significant resources (both dollars as well as time and effort) in the logistics area, to consider engaging them to assist in optimizing your supply chain logistics. No doubt, you will find yourself in the same position as Monster, pleasantly surprised and well rewarded with significant enhancement to the bottom line.

Sincerely yours,

Jack H. Kaplan
Director of Customer Support & Logistics
Monster Cable Products, Inc.

O'Neill Sportswear
17 Pasteur
Irvine, California
USA 92618

tel: (949) 428-2800
fax: (949) 428-2251



For years, our parcel carrier kept telling us we were getting the best rates possible. We had no reason to believe otherwise. That is, until MCG came in and offered us a no obligation/no risk rate analysis. MCG was able to negotiate an additional 25% savings for us, and we didn't even have to change carriers.

Not only does MCG save us thousands of dollars in transportation costs each month, they provide many other services that add to our bottom line. They monitor all of our shipments each week, and request credits on our behalf for any late deliveries. In addition, they provide in-depth analysis of shipment data, something we could not produce in-house without spending a lot of additional money on development. MCG has exceeded our expectations. We highly recommend them.

Toby Bost
Executive Vice President
O'Neill Clothing

Kevin C. O'Boyle

Executive Vice President and Chief Financial Officer

October 6, 2009

To Whom It May Concern:

When MCG was referred to us by one of our business partners we were somewhat skeptical if they could actually reduce our costs. We are a high profile account with our carrier, and we have worked hard developing a solid mutually beneficial working relationship with them.

With that being said, we were confident that the rate structure we recently negotiated with our carrier could not be improved upon. Furthermore, we would never embark on any project that would lower our service levels requirements and hinder or dampen our long term relationship with our carrier.

Once we met with the MCG team and understood their processes we realized that their involvement would by no means affect our relationship with our carrier and that they would never recommend solutions that would sacrifice service for savings. Through the MCG process, leveraging their knowledge and experience, they were able to reduce our costs.

MCG managed the entire process behind the scenes on our behalf which allowed us to stay focused on our daily tasks and core competency. The new contract was implemented within 90 days. MCG provides our staff with monthly monitoring and validation reports to verify that the savings they forecasted are being realized.

We highly recommend their services and solutions to any business that is looking to reduce their operating costs.

Sincerely,



Kevin O'Boyle
Executive Vice President & CFO
NuVasive Inc.
7475 Lusk Blvd
San Diego, CA 92121



13 February 2013

MCG Logistics has been managing transportation programs for OSSUR for the past several years. MCG was brought in by our Executive Management team to assist the OSSUR operations team with supply chain management. The MCG teams worked quickly and effectively to deliver reduced transportation costs for OSSUR's Parcel, Less Than Truckload and Full Truckload partner community. MCG's process and approach to their market review had minimal impact on OSSUR's day to day operation.

MCG worked to procure new pricing proposal and service agreements with a transportation community selected by OSSUR. MCG also managed the RFP process for the parcel carriers at OSSUR's discretion. MCG's process only required a few initial kick off meetings to establish objectives and then in a few months OSSUR selected the partners and MCG implemented pricing with OSSUR's selected transportation partners.

MCG's operation teams are highly knowledgeable with regard to fair market rates in all of our transportation modes. The MCG teams work closely with OSSUR's operation teams on a monthly basis to review the transportation programs and partner performance as well as managing contract volume compliance. Also, on a monthly basis MCG reviews all of the past month's shipment history to ensure that carriers are billing to contract and measuring other key performance indicators.

I would recommend MCG to any business that is focused on assessing their supply chain efficiencies. MCG's programs have created cost, service and management efficiencies with very low risk and impact on OSSUR's day to day business activities. Given the opportunity, MCG will deliver and often exceed expectations.

Sincerely,

A handwritten signature in black ink, appearing to read "Avanindra Chaturvedi".

Avanindra Chaturvedi

CFO and VP of Finance Ossur Americas

To Whom It May Concern:

When Active Ride was first introduced to MCG, we were in need of reducing our shipping costs in order to expand our e-Commerce business. It was important for us to remain cost competitive with our retailers so we were open to exploring alternative shipping methods.

MCG assisted us in submitting an updated rate specific proposal request to our incumbent carrier with specific price targets. They also were instrumental in obtaining a home delivery alternative shipping solution from our current carrier.

Our rates were reduced by our carrier resulting in savings of 15%. With our new home delivery service, we realized overall savings of 27%!

MCG provides us with detailed reporting of the savings we achieve each month, as well as continuing to monitor our service levels.

We are extremely satisfied with the work MCG Logistics has performed to achieve such great savings and value their regular involvement in ensuring our Parcel services continue to meet our expectations.



Sincerely,
Josh Armstrong





Simply Better Connections

ATEN TECHNOLOGY INC.

19641 Da Vinci, Foothill Ranch, CA 92610

Voice: 949-428-1111 Fax: 949-428-1100

Email: info@aten-usa.com

Web: www.aten-usa.com

For more than two decades, ATEN Technology has earned a reputation for delivering the finest KVM (keyboard/video/mouse) and remote connectivity solutions to manage servers and other network devices. Today we stand as the largest KVM manufacturer in the world.

ATEN's global supply chain is the life blood of our company. Over the years our business has grown tremendously so our need to make strategic decisions surrounding our transportation environment is crucial to our profitability. Three years ago MCG Logistics became our supply chain solutions partner. They have become a true business partner in every sense of the word for ATEN Technology.

They are an extension of our logistics team. MCG provides the additional resources and vast experience, insight and information we need to achieve our goals / objectives to further strengthen our LTL, FTL and Parcel contracts and increase our profitability.

MCG Logistics has added hundreds of thousands of dollars of profit to our bottom line throughout our three year partnership. Their executive level skill set surrounding the contract negotiation and bid process, in conjunction with their power within the carrier community continues to provide measurable dividends to our organization.

MCG continues to develop and deliver solutions that drive down our costs and heighten our supply chain visibility. They recently provided us with state-of-the-art Transportation Management Software (TMS) that streamlines and optimizes our processes and the execution elements of our shipments.

MCG Logistics has far exceeded our expectations. We value our partnership with them and are very pleased to recommend their services.

Sincerely,

A handwritten signature in blue ink that reads "Alex D. Burke". The signature is fluid and cursive, with a long, sweeping underline.

Alex Burke

Director of Distribution

ATEN Technology



BIG TRAIN, INC.

25392 COMMERCENTRE DR., LAKE FOREST, CA 92630

OFFICE (949) 340-8800 FAX (949) 707-1000

BIGTRAIN.COM

June 18, 2012

To Whom It May Concern:

MCG Logistics was already co-managing transportation programs for Big Train when I arrived over four years ago. MCG scheduled a meeting with me to discuss the business relationship and program history, ensuring that I understood prior efforts that had been accomplished and current operating programs.

Over the past five years, the MCG programs have delivered more than \$500,000 back to our bottom line. They assisted us with a complete Parcel request for quote negotiation between UPS and FedEx. The end result of that negotiation was a full carrier transition that resulted in an overall 17% rate reduction. Since that initial negotiation MCG has assisted us with additional rate reductions with both carriers that provided us an additional 9-12% reduction. MCG also continues to manage our Parcel reports on a monthly basis.

MCG has provided additional layers of efficiency to our daily Freight management by implementing their Transportation Management Software (TMS) that allows us to have all of our pricing agreements loaded, and input the origin/destination/weight of each shipment. The application then displays the least cost carrier and all others by price rank. This application has also helped us to save money on each Full Truckload shipment by enabling us to broadcast to an FTL carrier community so we can obtain competitive bids knowing that we are paying reasonable market and below market rates. MCG is continuously active in the market striving to ensure that we have the most reliable and cost effective transportation partners servicing our transportation requirements.

MCG is an extension of our logistic and finance departments and assists with all questions, new opportunities, and carrier escalations. MCG also does pricing RFQ refreshes for us on a set schedule.

Big Train is a worldwide leader in specialty beverage mix products for the food service industry, and has maintained a top-to-bottom commitment to excellent customer service. We are pleased to say that we have received the same level of commitment, customer service and satisfaction from MCG Logistics.

I am confident that with MCG Logistics we are getting the best rates possible. I would highly recommend MCG Logistics to businesses that are looking for a team of industry professionals who work as an extension of your internal management teams.

Sincerely,

Robyn Hawkins
CEO
Big Train Inc.



bisco industries, inc.®

National Distributor of Electronic Components & Fasteners Since 1973

1500 North Lakeview Avenue, Anaheim, CA 92807

Toll-Free (800) 323-1232 | Local (714) 639-2901 | Fax (714) 693-5980

Sales (714) 876-2400 | Fax (714) 876-2410

www.biscoind.com

info@biscoind.com

To Whom It May Concern:

Our organization has grown over the last 30 years to become one of the nation's top 25 distributors of electrical components. We have 32 locations both domestically and internationally.

Due to our tremendous growth, we have had the pleasant task of keeping up with customer's demands, and meeting or exceeding their expectations. Therefore the life blood of our company is our ability to move products off our shelves and get them into our customer's hands.

MCG Logistics was able to complete a no cost, unobtrusive thorough cost analysis and service level review on our behalf with our existing parcel service carrier. Their business model allowed us the ability to stay focused on our core competences, our business drivers, and our day to day operations, while they dealt directly with the carriers on our behalf.

Not only were they able to negotiate a 15% cost reduction for us, they where also instrumental in strengthening our current contract, and moreover they where successful in resolving services level issues with our existing carrier in a very timely manner.

MCG is also monitoring / auditing all of our shipments and initiating the process to receive full credits on our deliveries that do not reach their destination within the guaranteed delivery time.

MCG logistics is now a highly valued business partner of ours and we recommend their services to any company that is striving to reduce operational cost and raise service level requirements surrounding their carriers.

**Don Wagner
Executive Vice President
Bisco Industries Inc.**

**Printed Circuit Board Hardware - Latches & Access Hardware - Electronic Connectors - LEDs & LCDs
Interconnect Devices - Wire & Cable Components - Panel Fasteners - Thermal Management Components**



June 27, 2011

To Whom It May Concern:

MCG Logistics has truly become an extension of the logistics teams throughout our entire organization. Our family of companies: Diamond Racing Products, Trend Performance, Trend Products, and Glass Block Sales have all realized increased profits due to the services performed by MCG and their expert staff. We rely on MCG's intuitive knowledge for those out-of-the-box scenarios that arise and know they are always at our side when it comes to escalation help from any of our carriers.

MCG helped us to significantly reduce our costs on both our Parcel and Freight expenses. We have recognized savings of approximately 38% on our Freight costs alone. We value the Freight routing guides that MCG has provided to us, as we ship with confidence knowing MCG has 'done their homework' to ensure we always have the least cost carrier at our fingertips for each shipment lane. We've been able to maintain our service level expectations with our current carriers as well as with some new regional and long haul carriers.

Our Parcel shipping rates were high due to our multiple offices having different cost structures and using multiple carriers. We chose to move our Parcel business to a new carrier, and MCG assisted us seamlessly with the transition. Subsequently, our Parcel shipping expenses have been reduced by 21%.

Additionally, MCG is auditing the late deliveries of our Parcel shipments and obtaining refunds due to us.

MCG continues to work with us to ensure carrier compliance, service commitments and discount savings levels. MCG has gone above and beyond for our companies and we are happy to recommend their services to you.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jonna Turnipseed".

Jonna Turnipseed,
Shipping Manager



EFI (www.efi.com) is a world leader in customer-focused digital printing innovation. EFI's award-winning solutions, integrated from creation to print, deliver increased performance, cost savings and productivity. The company's robust product portfolio includes Fiery digital print controllers and solutions; VUTEK® superwide digital inkjet printers, UV and solvent inks; Rastek™ UV wide-format inkjet printers; Jetrion® industrial inkjet printing systems; print production workflow and management information software; and corporate printing solutions. EFI maintains 23 offices worldwide.

When we were first introduced to MCG Logistics we were looking to save money on freight expenses. We have a national account program with our incumbent carrier, and we did not think that there was much room to improve within our already aggressive pricing platform. During our initial meeting with MCG we informed them that our preference would be to save money with existing carriers. We did not want a solution that would lower our service level requirements or quality standards.

MCG Logistics assured us that our corporate goals and objectives would be adhered to and their team of experts went to work behind the scenes on our behalf. MCG Logistics was able to use their vast experience and knowledge to leverage and secure other programs to improve our agreement with our existing carriers. We did not have to change a thing.

EFI allowed MCG to go through their bid process. Within just 8 weeks we had a more aggressive pricing program in place that brought us rate reductions on all of our parcel shipments. We have since expanded the effort to international and domestic trucking, warehousing and freight bill payment services.

MCG continues to monitor our discounts up against our agreement on a monthly basis and provides a monthly savings validation report that quantifiably proves the savings MCG forecasted are indeed hitting our bottom line.

We are very pleased with our partnership with MCG Logistics, and we highly recommend their services.

Sincerely,

A handwritten signature in black ink, appearing to read "Todd Tolly", written over a stylized, abstract graphic element that resembles a signature or a stylized letter 'T'.

Todd Tolly
Division Controller



September 28, 2011

To Whom It May Concern:

MCG was introduced to Fuji Food Products, Inc. (Fuji) through a trusted business contact. Fuji manufactures Sushi and other ready to eat Asian products that are found in national club and grocery chains. Fuji's products require strict handling and temperature control requirements from our transportation community. When Fuji was first introduced to MCG Logistics we were uncertain if MCG would be able to help our company due to our unique operating requirements. However, after working with us to understand our requirements MCG implemented programs that delivered us a six figure cost savings.

The MCG Logistics team was very professional and efficient in how they managed the project and their process to recover profit through reducing our transportation spend. At our initial meeting with MCG we signed a Good Faith Agreement which allowed them to begin their review and the process of reducing costs for Fuji shipment traffic. We gave MCG the authority to act on our behalf and to work directly with the Fuji carrier community as well as a few transportation partners that MCG recommended.

MCG communicated and provided routine status updates regarding the market review process. They provided side by side carrier comparisons so Fuji could focus on the best costs and service levels to meet our business requirements. Fuji selected its transportation community and MCG implemented the desired transportation partner programs.

I recommend MCG for any business looking for transportation professionals to complement their management team and deliver meaningful results to the bottom line.

Best Regards,

Joe Marchica
CEO
Fuji Food Products, Inc.



To Whom It May Concern:

At Hirsch, we were using multiple small parcel carriers and incurring excessive expenses due to an inability to verify our actual shipping costs and limited control over our parcel shipping users.

MCG Logistics' negotiation assistance enabled us to submit bids based entirely on an in-depth analysis of our shipment history. Once the bids were returned, Hirsch made the final decision to stay with our incumbent parcel shipper. MCG's process resulted in an overall savings of 26%!

MCG was able to streamline Hirsch's internal package processing steps and we assigned a central administrator due to their efficient methods. This administrator worked directly with our carrier to establish an electronic shipment processing procedure.

Each month, MCG carefully reviews the detailed carrier report and verifies our discount levels reporting back to Hirsch with our continual savings results. Additionally, MCG proactively monitors and alerts us to duties and tax charges, which had previously been an issue for us to identify through our electronic billing system.

We are very impressed with MCG's work to date and look forward to a long relationship with our new business partner.

Sincerely,

A handwritten signature in black ink, appearing to read "Stacey Distefano", written over a horizontal line.

Stacey Distefano
Customer Service Manager
Hirsch Electronics, LLC

To Whom it may concern:

MCG Logistics has been instrumental in our ability to lower our transportation related expenses. Their knowledgeable staff was able to lower our costs by 21% and set us up on our own National Account with FedEx. They provided us with excellent support and negotiated all the details. When the negotiations were complete, they presented us with the final contract in a clear and concise format that was easy to understand. It was a pleasure to work with MCG Logistics and I would highly recommend them to other companies looking to save money on their transportation costs.

Cynthia Barrett
Vice President
Document Control/Imaging



To Whom It May Concern:

We would like to take this opportunity to express our gratitude to MCG Logistics for a job well done! At Palladium Energy our International Air Freight expenses for our Brazilian facility were significantly reduced once MCG got involved.

Based on the significant savings achieved on International Air shipping costs in our Brazilian facility we also asked MCG to work savings projects for our China and U.S. facilities, which resulted in additional savings for Palladium Energy. MCG has continually worked hand-in-hand with our staff, by never sacrificing our service levels and ensuring that we were satisfied with the revised pricing for our incumbent and new carriers agreed to by Palladium Energy.

Palladium now has a pricing matrix, provided to us by MCG, so that our staff can audit invoices received from carriers. Furthermore, MCG meets with us weekly to proactively discuss program results and new areas of savings opportunities.

Overall, MCG's interaction with Palladium's logistics staff has become a partnership we rely upon. Their impact on our bottom line has been significant; currently we are projecting double-digit savings for the year. MCG's services are an invaluable asset to Palladium thus far and we look forward to continuing to work with MCG.



Mike Kral
Director of Logistics & Supply Chain
Palladium Energy, Inc.



RIPCURL.COM
3030 AIRWAY AVE COSTA MESA CA 92626
PH. 714.422.3600
FAX. 714.422.3601

RIP CURL has been the market leader in surfing wetsuits for over 30 years. Our products range from surfwear to mountainwear, from watches to boards and, of course, wetsuits.

Since all of Rip Curl's products are distributed on a global scale, we are a high-profile account within our carrier community. MCG Logistics was referred to us by one of our business partners. After researching their company we learned that they have had extensive experience in assisting other businesses in our industry with supply chain solutions that helped drive down their costs and increase their profitability. So we sat down with MCG's executive team to hear what they could do for us. MCG outlined a strategy whereby they could review and analyze our pricing and supply chain characteristics, at no cost, and come back to us with feedback that could ultimately help us lower our costs or validate that the pricing we have secured directly on our own was best of class.

MCG Logistics did a thorough analysis of our parcel rates and programs, and even though our rates were very aggressive, MCG's process put our business out for bid. MCG's team was able to obtain an additional 12-15% of savings from our incumbent carrier. We did not have to do anything. MCG handled the process from cradle to grave. The pricing platform they secured for our company was a direct result of their knowledge, experience and power within the transportation community.

MCG also reviewed our international pricing and distribution models and validated that the costs were right in line with aggressive market rates. Although no additional savings were gained on the international, we appreciated their honesty and validation of the existing programs.

MCG continues to monitor our volume and discount levels monthly. We strongly recommend their people, their process and their services.

Todd Miller
Director of Operations
Rip Curl USA

December 5, 2005

To Whom It May Concern

I have spent over thirty (30) years of my career managing and or directing distribution channels, warehousing and supply chain environments. I have a vast knowledge and experience in dealing and negotiating directly with the major carriers on pricing parameters and service requirements.

My present position is the Director of Distribution for Roland DGA Corporation, a worldwide leader and distributor of wide-format inkjet printers and integrated printer-cutters for the sign-making, POP, exhibit, labels and vehicle graphics markets.

MCG Logistics approached our organization with a very unique and simple business model that allowed us the opportunity to learn if their services could have a positive effect on our bottom line and after a mutual NDA was initialized, their experienced staff went to work. In a short period of time we were able to receive confirmation that Roland DGA would be a good candidate for MCG's Cost Reduction / Profit Recovery service and their Late Package Recovery program.

We then sat down and arranged a mutually beneficial agreement, which reduced our monthly logistics expenditures by over 15%. MCG Logistics was successful in delivering their solutions quickly and efficiently, along with the option of staying with our existing carriers or moving to other providers. Either way, our costs were reduced significantly and have returned thousands of dollars of profit to our corporate headquarters as a result of their work.

I would personally recommend MCG Logistics to any organization that is striving to return profits to their bottom line and raise service level requirements from their carriers.



Tom Boivin
Director of Distribution

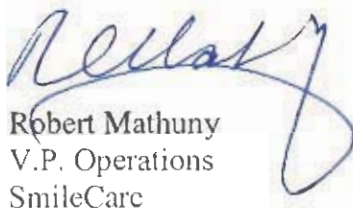


May 16, 2005

To Whom It May Concern:

We have seen great value in working with MCG Logistics. They understood our operations and provided an outstanding staff who delivered on all their commitments. They were able to decrease our shipping costs. In addition, they were able to increase our service levels. We would highly recommend them to other companies that are looking to save money. They were a pleasure to work with.

Sincerely,



Robert Mathuny
V.P. Operations
SmileCare

CORPORATE OFFICES
2 MacArthur Place • Suite 700 • Santa Ana, California 92707
(714) 850-3333 • Fax (714) 850-3350





May 19, 2010

To Whom It May Concern;

SonicWALL, Inc. offers comprehensive network security, secure remote access, Web and e-mail security, backup and recovery, and policy and management solutions. Our global award winning programs, tools and network solutions have made us an industry leader in our field of business.

When we chose to partner with MCG Logistics we were looking to leverage their knowledge, past and present carrier negotiations, extensive database of pricing programs and their expertise to help drive down our costs and increase our profitability.

The first step was to have MCG's team thoroughly review and analyze our parcel shipping patterns and pricing platforms to identify areas of opportunity for us to reduce costs. Their evaluation proved successful, and their work allowed us to reduce our overall shipping expenses by an average of 22%. MCG was instrumental in securing our new pricing agreement from our carrier and getting it implemented in the shortest time possible.

MCG Logistics continues to re-evaluate our shipping patterns and was recently able to renegotiate and secure lower import rates once again on our behalf, which resulted in additional savings.

We appreciate having the MCG team available to us as an additional resource. We highly value our relationship and partnership with MCG Logistics, and it is our pleasure to recommend them to other companies looking to control costs and improve processes.

Sincerely,

A handwritten signature in blue ink, appearing to read "Bill Horton", is positioned above the printed name.

Bill Horton
Worldwide Logistics Mgr.
SonicWALL, Inc.



Speck Products
227 Forest Avenue
Palo Alto, CA 94301
Tel: 650.462.2040
info@speckproducts.com
www.speckproducts.com

February 22, 2007

To Whom It May Concern:

Our business is driven by our international import supply chain. Our international air freight and ocean container shipments are vital to the success of our company. Once our products and material hit our borders, we have a vast domestic distribution network that delivers our finished products to our customers nationwide.

MCG Logistics parcel and heavy weight freight audit and cost containment services were a perfect fit for our business. Their contingency based analysis of our supply chain characteristics proved to have a tremendous impact on our bottom-line. MCG Logistics experienced team identified and assisted in implementing parcel and heavy weight freight cost reductions exceeding 23% and simultaneously reduced our international transit times, in most cases, by half.

The MCG Logistics process, from start to finish, was seamless and un-evasive to our staff; very little of my time was required on the project. Their negotiating acumen, in conjunction with their industry expertise, continues to deliver substantial profits to our organization. MCG's ongoing support provides our company with key management tools and customizable reports allowing us to focus more granularly on our business, thus improving profitability and efficiency.

I highly recommend the MCG Logistics team and their proven solutions to any business that is focused on reducing costs, improving efficiency and increasing profits.

Sincerely Yours,

A handwritten signature in black ink that reads "Irene Baran".

Irene Baran
CEO
Speck Products





STONE
BREWING CO.

To Whom It May Concern:

Stone Brewing Co. has specialized in brewing since 1996. We transport bottles in 53-foot trucks refrigerated 40°F to locations nationwide. As our company continued to grow, we discovered a need to evaluate our transportation costs. In 2011, MCG began assisting us in determining the best way to cut costs in our delivery process. Since the beginning of our partnership, MCG has provided us with multiple services that have enabled us to expand our company and flourish as a brewing company.

Through their knowledge of the industry, MCG Logistics has created tremendous savings exceeding 20% by providing conversion of spot quoting to lower six month fixed prices. Additionally, MCG Logistics provides us with spot quote support and coordination when necessary. International shipment spot quoting and monthly detailed reporting is also provided to keep us informed about ongoing price reductions.

Every six months, MCG Logistics provides RFQ pricing refreshes to ensure that we are receiving the best price in the current market. Their ability to get least cost routing guides for all of our lanes and modes has created savings exceeding our expectations.

I would recommend MCG Logistics to anyone interested in partnering with knowledgeable and honest specialists in the field of transportation logistics. They have become part of the Stone Brewing family, and we look forward to a long and successful future as business partners.

Sincerely,

Jim Poer
Director, Distribution
Stone Brewing Co.



June 22, 2011

To Whom It May Concern:

Street Surfing is very satisfied with the services of MCG Logistics. Before they came into the picture, we had a high cost of shipping for our Parcel services. MCG was able to verify our Import and Export charges and assist us with streamlining our parcel shipping methods.

We looked to MCG strictly to improve our rates with our current carrier, as we were not interested in changing or adding any carriers. MCG complied willingly with our request. Specific price targets were requested from our Parcel carrier based on MCG's analysis of our distribution. Through their negotiation process we were able to save 13% on our domestic savings and 20% on our international savings.

Additionally, MCG created and assisted us with implementing an effective routing guide in order for us to reduce higher cost shipping patterns. MCG also worked closely with our management team to eliminate the usage of costly accessorial fees.

The proactive nature of MCG's staff has benefitted Street Surfing greatly and we are confident that MCG will be a trusted resource for us for years to come.

Thank you, MCG Logistics!!!

Sincerely,

Kay Thorpe
Street Surfing, LLC
1360 Reynolds Ave Ste 101
Irvine, CA 92614
Phone: (949) 870-3355 x 7258
Email: kthorpe@streetsurfing.com